



18 January 2021

HUB Pension Consulting launches automated abridged advice service

- Launch of new automated abridged advice service for people exploring a defined benefit pension transfer
- Service provided by the recently re-branded business HUB Pension Consulting (formerly Corinthian Pensions), a Just Group company
- The rebranded business has been advising on trustee-led bulk scheme exercises since 2005, supported more than 100 pension schemes and provided advice to over 55,000 members

HUB Pension Consulting is delighted to announce that it has completed its rebrand following the acquisition of **Corinthian Pension Consulting** in August 2018 by Just Group plc.

HUB Pension Consulting provides regulated financial advice to members for trustee-led bulk scheme member option exercises. It has been advising on bulk scheme exercises since 2005 – longer than anyone – and altogether has helped more than 100 schemes and provided advice to over 55,000 members.

The new brand brings the business under the umbrella of HUB Group, whose operating companies deliver advice solutions for corporate clients and pension schemes. HUB Group now comprises:

- **HUB Financial Solutions** a provider of regulated advice, retirement solutions and services to UK businesses and other organisations;
- **HUB Pension Consulting** a specialist in providing client advisory services to defined benefit (DB) pension scheme trustees and scheme sponsors undertaking bulk member options exercises; and
- **HUB Digital Solutions** a financial technology business that specialises in creating innovative and disruptive retirement-focused solutions.

The new abridged advice service has been launched by HUB Pension Consulting to help pension scheme members identify if a DB transfer will not benefit them, and so avoiding the costs and time of progressing through a full advice process.

The service combines a digital fact find and triage stage and those members for whom a transfer may be appropriate progress to a personalised advice discussion.

The service uses technology to streamline the process, keep costs low and provide members with access to information when and how they prefer. Members have the option of talking to an adviser at any point.

Simon Gray, Managing Director, HUB Pension Consulting, commented: "This rebrand marks a significant step in the development of HUB Group as one of the biggest providers of regulated advice in the UK. It cements HUB Pension Consulting's unique role as the longest-standing provider of regulated advice to members for trustee-led bulk scheme defined benefit pension scheme exercises in the market.

"The business is the longest-serving regulated advisor on bulk scheme exercises since it completed its first exercise in 2005. We have used technology to deliver an advice service which identifies early in the customer journey if a transfer is not in the member's best interest – saving them unnecessary time and cost.

News release 18 January 2021

"For members who may stand to benefit from a DB transfer, our service provides affordable, full regulated advice."

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Notes to Editors:

About HUB Group

HUB Group's operating companies are modern, technology-driven businesses specialising in providing integrated financial solutions to UK businesses and to their customers and members. Collectively the Group's businesses are one of the UK's biggest providers of regulated advice and guidance to people in later life.

HUB Group has provided advice and guidance to over 100,000 customers and pension scheme members, helping them turn £1 billion of pension savings into a guaranteed income for life, release £1 billion of equity from their homes and provided specialist advice on defined benefit transfers.

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HUB Group is part of FTSE 250 company Just Group plc. The companies within Just Group are authorised and regulated in the United Kingdom by the Financial Conduct Authority and / or the Prudential Regulation Authority.

More information on HUB Group can be found at: www.HUB-Group.co.uk

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